

Lango Sinkamba S

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Senior Level Executive

Experienced executive with strong business acumen, accounting, sales, and operations experience. Proven ability to develop and lead teams, problem solve and position the company for growth.

- **P&L Responsibility**
- **Budgeting**
- **General Company Management**
- **Lobbying**
- **Policy Analysis & writing**
- **Sales & Marketing**
- **Proposal Writing**
- **Business development**
- **Financial reporting**
- **Strategic Planning**
- **Logistics**
- **Tender Submission**
- **Project Management**

PROFESSIONAL EXPERIENCE

Ottobock Zambia (global company headquartered in Duderstadt, Germany) May 2016 – 2020

The world market leader in the field of prosthetics and one of the leading suppliers in orthotics worldwide

Country Manager

General manager of the company in Zambia including responsibility for sales, marketing, and operations

Country Representative

June 2013 - April 2016

Responsible for sales, contracting, implementation and logistics. Liaison Officer between the Government of the Republic of Zambia, Ottobock South Africa and Ottobock Global office, Germany

Projects and Finance Director Dec 2002 – April 2005

The Technofs Zambia Ltd

Responsible for generating project proposals, budgets, financial reports, project appraisals, and financial analysis.

Environment – Social- Governance

Other. June 2020 to-date

Serving on the Rehabilitation Technical Working Group and Global Fund Proposal Writing Team –Ministry of Health – Zambia.

- Designing of a Rehabilitation Policy, Framework and Strategic plan with support from World Health Organisation.
- Proposal writing for HIV, TB and Malaria for funding by the Global Fund and US President's Emergency Plan for AIDS Relief (PEPFAR)

Board Member of **Centre for Family Health Research**, Lusaka Zambia. 2022-2025

Pioneering evidence-based, cost-effective, couples-focused strategies for prevention of HIV and unplanned pregnancy.

EDUCATION

Zambia Institute of Management

Chartered Institute of Management Accountants (CIMA) II	Jan 1996
Accounting Association Technician Final Certificate (UK)	Dec 1995
Accounting Association Technician Certificate II	Dec 1994
Accounting Association Technician Certificate I	Dec 1993

Courses for these certificates included: Financial Accounting, Operational Costing Accounting, Management Science Application, Company Law, Costing and Budgeting, Analysis and Design of Information Systems, Auditing and Taxation, Accounting I & II, Business Law, Economics and Statistics, Information Systems Management, Business Administration, Statistics, Elements of Information Systems

CERTIFICATIONS/AWARDS

Presidential Award 25th May 2019

Awarded a President's Insignia Meritorious Achievement Award by His Excellency Edgar C Lungu, the President of the Republic of Zambia.